

BIPEA IS GROWING

Bipea's team has reached 20 employees and is becoming more and more international, consistent with our desire to develop abroad. We let our new employees talk.

Manufacturing Team



"After a BTS (vocational training certificate) in chemistry, I joined the manufacturing technicians team led by Ludovic Pirot. I like the range of activities and I am determined to do my utmost to fulfil my missions in Members' interest!"

François Roussey, Manufacturing technical

Statistics Department

"Since last may, I have fulfilled the statistical project manager position, reporting to Anne Tirard. My main missions involve designing the statistical model for each scheme in collaboration with the Scientific and Technical Department and monitoring the data processing."



Suzanna Stössel, in charge of statistical treatments

... in collaboration with the Quality Department



"After a great work experience in a laboratory, I arrived at Bipea on 16 March 2009 as the Quality and Statistics Assistant. I work half-time in the Statistics Department and the other half-time in the Quality Department."

Adeline Pailler, Quality and Statistics Assistant

IT Department

Gérard Roine left Bipea last October and his successor in charge of our IT system is none other than Sébastien Henri.

Scientific and Technical Department

"I arrived at Bipea at the end of January and joined the Scientific and Technical Department, where I am a project leader. I am involved in managing schemes and preparing and organising committee meetings. My duties lead me to be directly in contact with our members to identify their needs in order to improve the schemes and better meet laboratories' expectations."



Mireille Melfort, in charge of committee meetings

20 years already!

Christian Chaufour just celebrated his 20 years at Bipea. On this occasion Christian will receive the "long-service medal", a sign of his commitment and his team spirit.



We congratulate him!

Sales Department

schemes we organise."

"Since the end of October 2008, I have been a Sales Assistant in the Sales Department. I am in charge of Managing Members. My role involves maintaining contact with members to best respond to their requests. I am also the contact for laboratories that would like to know more about Bipea in order to register in the PT



Anna Aderek, Sales Assistant

"In February 2009, I joined Bipea to create the Sales Department. Working closely with Anna Aderek, I am responsible for answering your commercial requests. My mission is to make Bipea known so new members can join our PT schemes and thereby compare themselves with you. The more participants there are in our PTS, the more interest in these same tests will grow. A virtuous circle!"



Jessica Munoz, Sales Manager

AT YOUR SERVICE

If an article or old publication interests you, we are at your disposal to fulfil any request for information.

contact@bipea.org

NEWS

Bipea has organised interlaboratory comparisons since 1970 and can only be delighted at the confidence you place in us.

This new issue of the Contact Letter focuses on all of the services and products we make available to you: schemes, custom works, accuracy monitoring charts, technical assessments and the exclusive sale of external reference materials.

Changes in proficiency testing schemes (PTS)



The number of schemes changes according to your needs.

Consequently we provide as an exclusive, the new schemes for the 2009-2010 series.

Moreover, the proficiency testing scheme (PTS) "51 - MICROBIOLOGY ON FOODSTUFFS" has a new option based on the research of *Escherichia coli* O157. It addresses as a priority the laboratories in charge of verifying the health quality of foodstuffs. We are also launching a new **Olive Oil** option affiliated with PTS "21 - FATS AND OILS." It involves offering olive oil laboratories the possibility to test selected parameters like physical-chemical analysis specific to virgin olive oil, but also **sensory analysis**. Other PTS could be developed at Bipea based on your suggestions. So don't hesitate to contact us to discuss the possibility of a PTS that could meet your specific expectations.



Bipea's goal is to expand its network of members. To this end, Bipea's activity is opening to the cosmetics world by introducing a PTS that assesses laboratories' ability to implement the Sun Protection Factor (SPF) measurement method. This new PTS has been implemented with Colipa, the European Cosmetics Association, which represents the interests of 2,500 companies in Europe.

CONTENTS

News	Changes in Proficiency testing schemes	p.1
	Committees and Exhibitions	p.1
Our services	Bipea Custom Work	p.2
	Sale of External Reference Materials	p.2
Meetings	Committees & your expertise	p.3
	The Beverage theme-based one-day Event	p.3
Bipea is growing	Bipea Team	p.4

FOCUS

PTS « 21 - FATS AND OILS » launches a new option:

Olive Oil

Parameters:
Physical-chemical analysis
Sensory analysis



YOUR NEEDS, OUR MISSION

At the beginning of a new series, Bipea is determined to work alongside you, members, by organising technical trainings and committees, while being clearly visible at international tradeshows. The purpose of this opening is to provide you improved interactive listening.

The next committees And theme-based days

	Committee	PTS	Day
MICROBIOLOGY	Water : microbiological analysis except <i>Legionella</i>	35	
	Eaux : microbiological analysis <i>Legionella</i>	50	04/27/09
	Eaux : microbiological analysis <i>Salmonella</i>	54	
	Microbiology on food stuffs	51	
OTHERS	Filth Test	16	05/12/2009
	Fruit Juices	27	05/15/2009
	Sanitary quality of flour	56	05/28/2009
	Cereal Day		06/15/2009
	Brewing Barley: Chemical and physical analysis & germination test	11	
	Brewing Barley: Specific and varietal purity	23	06/23/2009
	Food pulses	12	

Exhibitions where you can meet a Bipea representative

Exhibition	Theme	Day
Expoliva—Jaen, Spain	Olive Oil	May, 13—15 th of 2009
OIV— Zagreb, Croatia	Wine	June, 28—30 th of 2009
Ath International Dietary Fibre Conference—Vienna, Austria	Cereals	July, 1—3 th of 2009
AACC International Annual Meeting—Baltimore, USA	Cereals	September, 13—16 th of 2009
PTconf—Bucarest, Romania	PTS	September, 15—18 th of 2009

FOCUS PTS « 51 - MICROBIOLOGY ON FOOD STUFFS » launches a new option:
Escherichia Coli O157 Research
Matrix: Chopped Meat



BIPEA CUSTOM WORK

Your Work is our Work!

You participate in our proficiency testing schemes with the objective of evaluating your laboratory's performances confidentially. Organising proficiency testing schemes constitutes Bipea's core business, but did you know that we also do custom work?

Our know-how is called on regularly at the simple request of our members to carry out selective work as part of a specific contract.

For example, a laboratory may mandate us to manufacture homogeneous samples based on its own specifications. In this context, our service is defined by a subcontracting service to prepare internal control samples.

We can also do statistical studies for Quality Managers at multi-site groups. These quality managers' mission is to coordinate the activities of several laboratories, sometimes spread over several countries. They can register these so-called laboratories in one of our schemes based on their business segment. Thereafter our monthly interlaboratory comparison reports become a quality management tool in a group. Bipea can extract specific "group" data based on the desire of all managers of laboratories dependent on the same entity, subject to a financial agreement.

During the 2007-2008 series, UNGDA (French Organisation of Alcohol Distillators) contracted us to implement an interlaboratory test including a dozen laboratories in order to improve the characterisation of alcohols. The results of this Custom work amply satisfied the participants and financing body.

Beginning this year, this Custom Work resulted in our new PTS "58 - ALCOHOLS." Today our members are enthusiastic about this scheme.

We have also worked with a major international industrial group to design a performance comparison test in its own laboratories on the theme of retreating their industrial water.

Bipea regularly carries out interlaboratory tests for ANMAC to validate standards projects in the cereal field. We organise interlaboratory comparisons that cover the range of matrices included in a standard project. In so doing, our work enables us to validate the standards project and to evaluate the robustness. Bipea has been involved in cereal standardization since its creation 40 years ago! We want to adapt this know-how to Bipea's other areas of activity. Our goal is to apply our know-how in support of the joint trade associations represented in our Association. We especially think in terms of standardising for the following subjects: fertilisers, fats and oils, water quality, sludges, microbiology (foodstuffs), amino acids, pesticides, trace elements and cosmetology.

Bipea's mission is to support the standardization efforts and we want to strengthen our support role for the sectors present in our association. Don't hesitate to contact us to put together a project and obtain a quote! Our team will study your request and can establish a work schedule and corresponding quotation for you.

Bruno Berken, Manager.
bberken@bipea.org

SALE OF EXTERNAL REFERENCE MATERIALS

Bipea has available a bank of samples from the PTS series, sold on a unit basis. They meet the designation, "External Reference Material," according to the FDV 03-115 documentation booklet, which defines them as reference materials whose consensus values were determined based on interlaboratory tests.

These additional samples prepared for proficiency testing schemes are available to members based on certain conditions:

- the state of the stocks,
- only after the chairperson of the PT scheme in question has validated the reference values.

Their pricing by shipping zone in the 2008/2009 series was sent to you in the registration files.

The advantage of ERM contract

In order to schedule and take into account the strong growth in the demand for ERM, Bipea suggests that you formalize the supply of these samples in an annual contract. This way you can take advantage of an exceptional 20% discount.

Request your ERM contract or you samples by unit via email: commercial@bipea.org.

THE MEETINGS

The committees and your expertise

Once a year the participants in a Bipea scheme meet to assess the completed tests. This is the perfect opportunity to define the scheme's orientations in terms of matrices, data processing and the response form. The committee meeting also offers laboratories the possibility to share the difficulties encountered during the tests in order to improve their performance and explain their needs to Bipea.

Bipea's Technical Management Committee (CDT), which includes all of the Chairpersons on Bipea Committees, met on 2 October 2008. During this meeting, CDT members validated a new proposal for Bipea, requested by several scheme chairpersons, to give a new boost to committee meetings and to stay closer to members' expectations. Consequently, it was decided to organise theme-based days, in the form of "multi-scheme" committee meetings, based on a morning presentation devoted to a subject common to all of these schemes and defined during a consensus between the various chairpersons of the schemes concerned, and ending with a cross-functional committee meeting with an assessment of the criteria common to these different schemes. This meeting could provide laboratories specific information. It would also be an occasion for participants to share the criteria common to the different schemes and any potential difficulties encountered, with a view to improving their performances and potentially to harmonise the decision concerning these criteria.

Bipea's team will implement these new provisions for Committee meetings, which can have cross-functional issues. Consequently, all Committees are not concerned by this type of event and will maintain a "classical" meeting. For these Committees, we ask that Chairpersons and Members submit potential ideas concerning the issues to tackle as part of our Bipea activities.

The Beverage theme based-theme day ...

The first **theme-based day** was held on **12 March last** in AgriNaples premises in Paris. It brought together members from the **Beverage** schemes: 17 - WINES, "18 - SPIRITS," "36 - CIDERS," "39 - LIQUEUR WINES" and "58 - ALCOHOLS." The participant laboratories were able to attend presentations on **Infrared Spectroscopy** in the morning, where Bipea tests on Infrared criteria were used, especially as part of the scheme "17 - WINES," followed by the presentation of two material suppliers: Mr. Leboeuf from MICRODOM and Mr. Jouet from FOSS.

The participants then had the opportunity to share, as part of a roundtable, about the morning's theme.

BASED
THEME
DAY

The scientific and technical department invite you to join our next cereal meeting:

Cereal Day

June, 15th of 2009



The afternoon then began with a presentation by Mr. Truchot from AFSSA, the French Health agency, on the theme, "Pesticide residues & regulations, current status of European harmonisation, case of wines and spirits." This allowed laboratories to review the current regulations and potential development needs. The day ended with a cross-functional Beverage committee meeting. This session gave the laboratories present the opportunity to share advice about the processes to follow based on the matrices and criteria studied.



The scientific and technical department organising the Beverage day on 12 March in Paris

Bolstered by this first experience, we are now looking forward to our next theme-based day on the **Cereals** theme, **planned for 15 June next**. This day will bring together members from the "01 - COMMON WHEAT," "02 - FLOUR: ALVEOGRAPH," "04 - BAKING TEST," "06 - DURUM WHEAT," "25 - FLOUR: FARINOGRAPH" and "41 - FLOUR: RHEOFERMENTOMETER" schemes. Participants in these schemes, who have just received their notice to attend, will attend a morning of presentations on **changes in the interlaboratory comparison report** based on the methods validated by the CDT on 2 October last, **with the inclusion of a z-score**. They will then have an opportunity to share about criteria common to their various schemes and to harmonise their work methods.

Through these events, we hope to provide our members the service they can rightfully expect from Bipea and based on their comments and proposals collected in a satisfaction survey, organise events that are the best match for their needs.

Gilliane Mathiaud, scientific and technical manager :
gmathiaud@bipea.org